



Definitions

"Telemedicine" is the use of medical information exchanged from one site to another via electronic communications to support

- Medical diagnosis
- Ongoing patient care
- Remote patient monitoring

"Telehealth" encompasses a broader definition of remote healthcare that does not always involve clinical services

· Health-related distance learning



Benefits of telehealth: triple aim

- Patients
 - Timely access to locally unavailable services
 - Spared burden and cost of transportation
 - Improvement in quality of care
- Health professionals (workforce shortages)
 - Access to consultative services
 - Access to continuing education
 - Capacity development
- Communities
 - -> 90% of patients remain in the local setting
 - Enhanced healthcare/economic empowerment 3



Dedication beyond measure.

Commonwealth: Commitments to Telehealth

- Virginia Telehealth Network 501c3
- Virginia Medicaid coverage 2003
- Virginia Department of Health
- State Rural Health Plan
- State Stroke Systems of Care Task Force
- MSV, VHHA
- Tobacco Indemnification Commission
- Joint Commission on Health Care
 - 2009 Workforce analysis
- Virginia General Assembly
- VHRI

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2010 Telemedicine Mandate



SB 675 (Wampler)

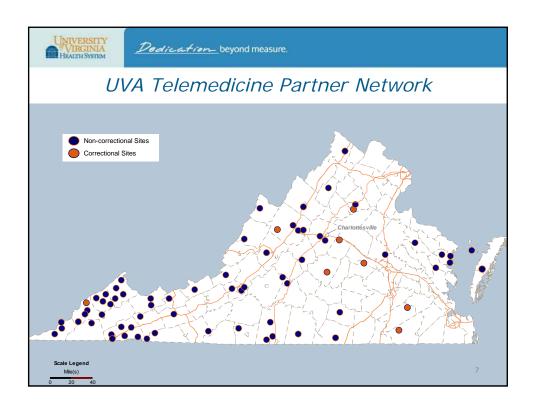
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Dedication beyond measure.

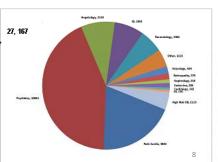
UVA Center for Telehealth: Services

- · Videoconferencing for patient care
- Store and forward applications
- Remote patient monitoring
- Access to clinical trials
- Distance learning
 - health professionals
 - patients
 - students
- · Workforce development



UVA Program – specialty participants (27,167 encounters through April 12)

- •Spared Virginians > 7.2 million miles of travel
- •Services in 40 different specialties
 - •Emergency
 - •Single consults/follow up visits
 - Screenings
 - •Mobile digital mammography
 - Screening for diabetic retinopathy







Telehealth opportunities for consideration:

- 1. High risk obstetrics telehealth program expansion
- 2. Continue support for the State Stroke Systems of Care Task Force
- 3. Study of models for expansion of tele-mental health services
- 4. Expansion to school-based services
- 5. Expanded chronic disease management remote patient monitoring programs



1. High risk obstetrics telemedicine: Need

- Premature birth is the leading cause of neonatal and infant mortality in the US & Virginia
- Highest rates of premature birth & mortality are in regions with limited access to care and in populations with health disparities
- Premature births result in an extraordinary human & financial toll for patients, their families and for the Commonwealth (\$40-50K per week in NICU costs)

March of Dimes Premature Birth Report Card Grade for Virginia: **C**

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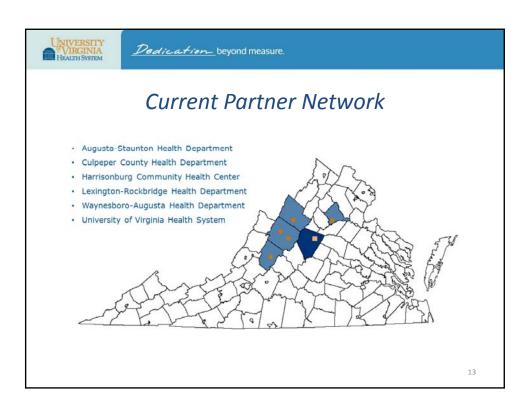


Dedication beyond measure.

UVA high risk obstetrics telemedicine

- Enhanced delivery of obstetrical services to women with high risk pregnancies through the use of telemedicine
- Helped ensure access to highest levels of care in our VDH designated perinatal council region
- Governor's Productivity Investment Fund 2007
- Health Resources Services Administration 2009







Delivering Results

Issues	Before HROB Program	After HROB Implementation
Gestational Age at First Visit	17 weeks	13 weeks
Entry into Care	25% after 20 weeks	All before 20 weeks
Missed Appointments	11% of visits	4.4% of visits
Rate of pre-term birth	16.5%	12.5 %

Preliminary data shows a reduction of preterm delivery by 25% through High Risk OB Telemedicine*

 $^{\star}305~\text{High Risk OB patients have been seen through telemedicine from March 2009~through May 15, 2012}$



High risk ob telehealth: the opportunity

- Strong partnerships with VDH, Local Health Departments , FQHCs, community providers
- Proposal submitted to CMMI to expand statewide (UVA, VCU and EVMS, VDH)
 - Proposal \$5.7 million
 - Awaiting funding decision
- State and/or federal support is needed for statewide program expansion and to ensure sustainability

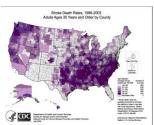
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Dedication beyond measure.

2. Stroke Telemedicine and Tele-Education Program

- Stroke is the 3rd leading cause of death in Virginia
- tPA (tissue plasminogen activator) can reduce damage if administered within 3 hours from symptom onset
- With tPA, 30-50% chance of complete recovery
- Only a small fraction (2%) of acute stroke patients are treated with tPA nationwide (<1.5% in Virginia)





The innovation

- Tele-stroke programs use live, HD video-conferencing over broadband
- Facilitate immediate access to high quality specialty stroke neurology care, and triage

Studies demonstrate that tele-stroke is far superior to telephone access for acute stroke evaluations











Dedication beyond measure.

Improving Care and Outcomes

- Partnership with Culpeper Regional Hospital and Bath Community Hospital
- Other programs are developing in larger community hospitals in the Commonwealth



UVA & Partners have increased the use of life-saving tPA from 0 to 17%



Telestroke: The opportunity

- Continue support for the State Stroke Systems of Care Task Force
- Request \$25,000 per year to advance statewide education programs through Task Force

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Dedication beyond measure.

3. Tele-mental health: the need

- Shortage of mental health providers in all regions of the Commonwealth
- Consultations, medication management
 - Improved access, shorter wait times
 - High rates of patient satisfaction in all age groups
 - Controlled studies show efficacy = face to face psychiatry
- NUMBER ONE request for services



Tele-mental health

- UVA has supported more than 11,000 patient encounters
 - Child and adolescent and adult services
 - Emergency consultations in community hospital EDs
 - Collaborative case management
 - Workforce capacity challenges
- Other programs within the Commonwealth
- DMHMRSAS was a trailblazer with the Appallink telepsychiatry program



Dedication beyond measure.

Tele-mental health: the opportunity

 Request a study to determine potential publicprivate partnerships and models to further expand access to mental health services through telemedicine



4. School based services: the need

- Reduced funding for school nurses
- Higher rates of chronic disease in children
- Limited access to pediatric specialty services for many children with chronic diseases, including child and adolescent behavioral health services
- School based telemedicine programs are flourishing in other states, with a proven reduction in ER visits
- Policy barriers adversely impact ability to provide telemedicine services in schools

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Dedication beyond measure.

School based services: the opportunity

 Request VDH, DMAS, Department of Education and academic health centers explore the opportunity to collaborate to expand services to children in the Commonwealth



5. Remote monitoring and Home telehealth

- Effective tool for chronic disease management
- ACA Penalties for readmissions
- UVA Home telehealth partnership with Habitat for Humanity, other programs and innovations
- VA Care Coordination and Home Telehealth
 - 19% reduction in readmission for the same diagnosis, 53% reduction in hospital days
 - High rates of patient satisfaction
- NC Medicaid pilot (FQHC) reduced readmissions by 70%, and emergency visits by 80%



Dedication beyond measure.

Remote monitoring and Home telehealth: the opportunity

 Request DMAS investigate funding for chronic disease management programs in the home setting using remote patient monitoring and care coordination in the Medicaid program



Telehealth opportunities for consideration by the Joint Commission:

- 1. Fund the High risk obstetrics telehealth program expansion, if federal grant funds are insufficient
- 2. Continued support for the State Stroke Systems of Care Task Force
- 3. Request a study of models for expansion of tele-mental health services
- 4. Request VDH, DMAS, Department of Education and academic health centers investigate expanding to school-based services
- 5. Request DMAS investigate expanding chronic disease management home telehealth remote patient monitoring programs